

PROFESSIONAL EXPERIENCE

Macy's Furniture Gallery – Fine Rugs and Mattresses Seattle 2017 – Present

As a Sleep Consultant in the highest grossing furniture store in the region, I bring 10 years of Luxury Bed sales experience to the store; grossing well over \$1,000,000 in revenue last year. A passion for style, beauty, quality craftsmanship and a desire to help find unrivaled comfort for both health and pressure relief, drives me to find the perfect sleep experience for each and every client. In the Fine Rug Department, I understand beauty and artistry comes through the handmade experience and dedicated to helping people realize that art starts from the ground up.

Ashley Furniture – Sales Associate – Las Vegas 2016 - 2017

Top Sales Associate at Ashley Furniture, with sales techniques including, but not limited to: presenting and discussing various home furnishings products, and discovering and understanding of prospective clients' lifestyle, needs and goals. I currently hold the largest "single in store sale" on record for the Sahara, Las Vegas store, at \$87,000. Always with a focus on creating a "home" for my clients, filled with warm living spaces that fulfill the needs of the individual and the family.

Las Vegas Luxury Beds—Showroom Manager – Las Vegas 2014 – 2017 (currently sales by appointment only)

Managed a luxury bed showroom, open year-round, with sales exceeding \$1,000,000. Proactive with customer service, client education and company growth through events, personal concierge services, blogging and product enthusiasm. Excellent communication, time management skills, follow up and customer/vendor satisfaction. Passionate about color and dramatic showroom presentation allow for my "one-hour friends" to know they are well cared for and secure with each purchase.